

Tailored Director Training Programs

New Products & Services: Managing the Process

Innovation and new product lines have always powered community banks in the always competitive financial services environment. Many boards, however, are hesitant to establish unfamiliar product lines because of the increased risks and the hurried time frames often required by business leaders in reaching a particular market. Our director training presentation titled “**New Products & Services: Managing the Process**” can help boards prepare for these decisions and includes the following topics:

- Regulatory Guidance
- Potential Risks
- Planning
- Due Diligence & Third-Party Selection
- Contract Negotiation
- Ongoing Monitoring
- Termination
- Oversight & Accountability
- Documentation & Reporting
- Independent Reviews
- Educating Examiners

Contact us to develop a training program and schedule tailored to the specific needs of your board of directors.

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