# The Community Banking Forum

Wipfli understands the challenges you face as an executive officer or a director of a community bank. With that in mind, The Community Banking Forum has been designed exclusively for executive officers and board members of community banks. This event will provide you with information and insight into current topics that are deeply impacting community banks today, including aligning your strategy with new regulatory realities, capital planning, liquidity, and interest rate risk. The speakers, the topics, and the value-added information, combined with the opportunity to network with your peers, make this event one you will not want to miss!

# Date and location

Wednesday, May 11, 2011

8:00 a.m. - 4:00 p.m.

Radisson Hotel and Conference Center Rockford 200 South Bell School Road Rockford, Illinois 61108

Phone: 815.226.2100

#### Special group rate:

\$99 plus tax if reserved by April 19 at 5:00 p.m. CST. Mention the "Wipfli room block" to receive the discounted rate.

### RSVP for this complimentary event at: www.wipfli.com/ILCBForum

or contact Mary Boortz phone: **715.858.6677** e-mail: **Mboortz@wipfli.com** 

# Agenda

8:00 to 8:30 a.m. Registration
8:30 to 10:10 a.m. Keynote address: Strategic Thinking and the New World: Aligning With New Regulatory Realities Terry Saber, Director, Strategic Advisory Services, Wipfli LLP

10:10 to 10:35 a.m. Break

10:35 to 11:35 a.m. B

Breakout sessions **Planning Tips for Your Asset Quality Examination** Kevin Graff, Senior Manager, Loan Review, Wipfli LLP Sue Loken, Manager, Wipfli LLP

### Succession and Estate Planning for Family and Closely Held Banks

Jim Haugh, Partner, American Capital LLC

#### 11:35 a.m. to 12:35 p.m. Lunch

12:35 to 2:00 p.m. General session

Capital Planning, Liquidity, and Interest Rate Risk and the Impact of Asset Quality

Brian Blaha, Partner, Wipfli LLP

#### 2:00 to 2:20 p.m. Break

2:20 to 4:00 p.m. General session–Panel discussion

The State of the Financial Services Industry: a Compliance, Regulatory, and Legal Update

Doug Fitzgerald, Partner, Wipfli LLP

Tim Tedrick, Partner, Wipfli LLP

John Geiringer, Barack Ferrazzano Kirschbaum & Nagelberg LLP Scott Clarke, State of Illinois examiner

> Total CPE credits available: 6.5

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CPAs and Consultants

# Strategic Thinking and the New World: Aligning With New Regulatory Realities

Weathering the lingering storm clouds and emerging an opportunist is not idealistic thinking! An organization's leadership and its ability to execute strategy are arguably the most significant factors in determining an institution's demise or rise to success. The unprecedented economic events of the past three years and the impact on financial institutions have made the alignment of updated strategy and focused execution of paramount importance to the board's governance role and to management's credibility! Update your ability to proactively align capital planning, enhance earnings, and capitalize on competitors' weaknesses. Join industry leader Terry Saber as she shares impassioned insight about the leadership lessons of the past three years.



### Keynote speaker

#### Terry Saber, Director, Strategic Advisory Services, Wipfli LLP

Terry Saber has more than 25 years of experience with familyowned, privately held, and publicly traded financial institutions and state banking associations. She is nationally known for her facilitation skills, as well as her all-inclusive, highly customized, and

organization-specific approach to strategic planning and performance management. Terry combines an extensive financial institution background with decades of insight about numerous financial institutions to provide Wipfli clients with accurate, current, and creative approaches to strategy, strategic planning, regulatory enforcement actions, management assessments, and other relevant industry issues. Prior to Wipfli LLP's acquisition, Terry was the President and CEO of her own consulting practice, Saber & Associates, Inc., which focused extensively on facilitation and strategic planning throughout the United States, working closely with boards of directors and executive management. Terry is an accomplished speaker and is frequently called upon to be the featured speaker at financial institution conventions throughout the United States. She has spoken at the ABA-sponsored Conference of State Banking Association Executives and the Community Bankers Assembly and was on the faculty of the American Bankers Executive Development Seminars. Terry currently coordinates leadership and management curriculum for the Graduate School of Banking at the University of Wisconsin-Madison and serves on the Curriculum Advisory Committee.



## General session

#### Capital Planning, Liquidity, and Interest Rate Risk and the Impact of Asset Quality

In this session, Wipfli partner Brian Blaha will examine the risk appetite of an organization related to capital planning, liquidity, and interest rate risk and how risk affects management of the areas. He will also discuss Capital plan components, liquidity stress testing, contingency funding plans, and interest rate risk processes and how they relate to the bank's balance sheet and asset and liability diversification.

### General session–Panel discussior

#### The State of the Financial Services Industry: A Compliance, Legal, and Regulatory Update

Change is constant in the financial services industry, whether it requires complying with costly new regulations, responding to competitive challenges in the marketplace, or finding new sources of capital to fund growth. In this session, Wipfli partner Doug Fitzgerald will moderate a panel that will include Wipfli partner Tim Tedrick, attorney John Geiringer of Barack Ferrazzano Kirschbaum & Nagelberg LLP, and State of Illinois examiner Scott Clarke. The panel will provide an update on the compliance, legal and regulatory environment for banks, including a review of trends in the M&A market, litigation and enforcement matters, and best-practice recommendations for community banks' boards of directors. This program will provide valuable information necessary to navigate your bank toward success as we continue to move forward in 2011.

## Breakout sessions

# Planning Tips for Your Asset Quality Examination

Proactive planning and preparation can make your next regulatory examination less stressful. In this session, Wipfli presenters will provide tips to help you prepare for your next examination by looking objectively at your bank to identify problems and prepare staff before the examination begins. The presenters will discuss hot topics, examination trends, and actions you can take ahead of time to benefit your bank and positively impact your examination results.

#### Succession and Estate Planning for Family and Closely Held Banks

Recent statistics from the U.S. Department of Labor state that by 2012, the segment of the work force that is 55 or older will have increased to 19.1%. As a large segment of the work force ages, succession plans are vital to your bank's continuity and to the future of your bank. Please join us for this session, where Jim Haugh will highlight estate planning techniques that work best in the new tax environment, a family and enterprise succession planning process that is right for your bank, and the basic requirements of an effective family and enterprise leadership succession planning process for your bank.



Full event: 6.5 credits. In accordance with the standards of the National Registry of CPE Sponsors, CPE credits are based on a 50-minute hour.

Wipfli LLP is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry

of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417. Website: www.nasba.org.

#### Prerequisites: None Advance Preparation: None Instructional Delivery: Group - Live

Course Level: Basic Field of Study: Specialized Knowledge and Applications Program Cost: No fee

For more information regarding administrative policies, such as program cancellation or complaint policies, please contact Mary Boortz at 715.858.6677 or mboortz@wipfli.com.