

Mark J. Beaubien

Partner

Mark concentrates his practice in commercial real estate and related corporate, securities, tax and business planning matters, including investment fund formation and the acquisition of distressed mortgage debt. His practice emphasizes acquisitions and dispositions, commercial development, secured financing, joint ventures and tax deferred transactions. His practice places particular emphasis on complicated commercial acquisitions, dispositions and joint ventures for publicly traded real estate investment trusts and private equity funds.

As an M.B.A. and former banker, Mark focuses on providing practical, business-oriented solutions and strategic direction to sophisticated national clients. He also works extensively with the design and structuring of complicated, tax-sensitive commercial transactions for public and start-up companies. Mark's expertise has been recognized by both his colleagues and his clients alike; Chambers USA 2011 reported that clients cite his "great rapport, technical knowledge and ability to discuss complex legal situations in a commercially appropriate way."

Representative Clients

- DCT Industrial Trust
- KIF Property Trust
- KTR Capital Partners
- Seagis Property Group

Representative Matters

- DCT Industrial Trust
Serve as primary outside counsel to DCT in connection with real estate acquisitions and dispositions, amendment and renegotiation of various joint ventures, forward commitment transactions, and leasing transactions.



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Practices

- Real Estate
- Corporate and Securities
- Tax and Business Planning

Education

- Northwestern University School of Law, J.D., *magna cum laude*, 1994
- J.L. Kellogg Graduate School of Management, M.M., 1994
- Cornell University, A.B., *with distinction*, 1989

Bar & Court Admissions

- State of Illinois

- KTR Capital Partners

Serve as primary national real estate counsel for KTR Capital Partners (as discretionary private equity fund), KIF Property Trust (a private real estate investment trust) and KTR Property Trust I (a private real estate investment trust), for leasing, joint ventures, financings, acquisitions and dispositions, including the following projects: acquisition of a multi-state portfolio of assets with debt assumption, negotiation of build-to-suit lease with public client, data center leasing, and multiple other leasing and acquisition transactions.

- Seagis Property Group Financing

Acted as primary counsel in the negotiation and documentation of loan facilities and debt assumptions on behalf of a private real estate fund as well as providing regular advice and counsel for investment and operational activities.

News

- Barack Ferrazzano Kirschbaum & Nagelberg ranked #1 Illinois Real Estate Firm by 2011 Chambers USA (June 2011)

Professional Activities and Honors

- Order of the Coif
- Phi Beta Kappa
- Phi Kappa Phi